

Microsoft for Startups

# Founders Hub



# Our Microsoft for Startups Mission

Microsoft for Startups is a global organization dedicated to supporting startups and ecosystems worldwide.

We believe that entrepreneurship should be open to all and that anyone with an idea deserves a way to innovate and grow.



## In-Demand Technology and Guidance





Free access to OpenAl and Azure's Al services to infuse Al into products with ease.



Up to \$150,000 in free Azure credits for startups to build at their own pace.



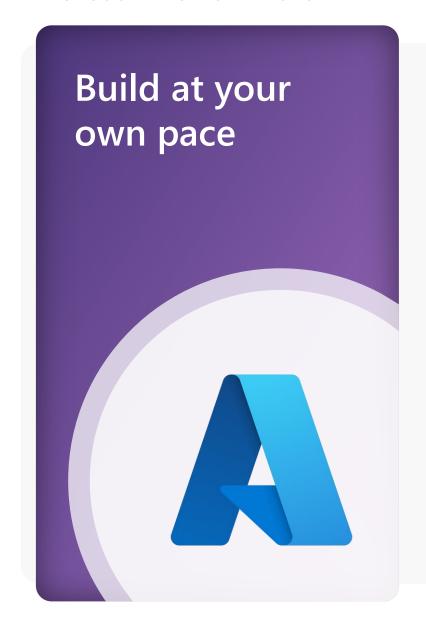
Free access to powerful development and productivity tools including GitHub and Microsoft 365.



Startup-friendly offers from Microsoft partners including OpenAl, Stripe, and LinkedIn.



Mentorship and guidance from business leaders and technical experts.



\$1K

Ideate

Startups are refining ideas and prototyping products.



\$5K

Develop

Startups know their solution has value and developing a minimally viable product.



\$25K

**Grow** 

Startups have launched a product and are focusing on shipping features and winning customers.



\$150K

Scale

Startups have product market fit and are ready to focus on scaling their company.



# Comprehensive Benefits for the Company-Building Journey

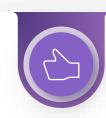


#### **Developing a Product**

Microsoft Azure (up to \$150K over 4 years)

**Visual Studio Enterprise** 

**GitHub Enterprise** 



#### **Running a Business**

Microsoft 365 (including Microsoft Teams)

Power Platform (Power Apps, Power Bl Pro, Power Automate)

**Dynamics 365** (Sales, Customer Service)









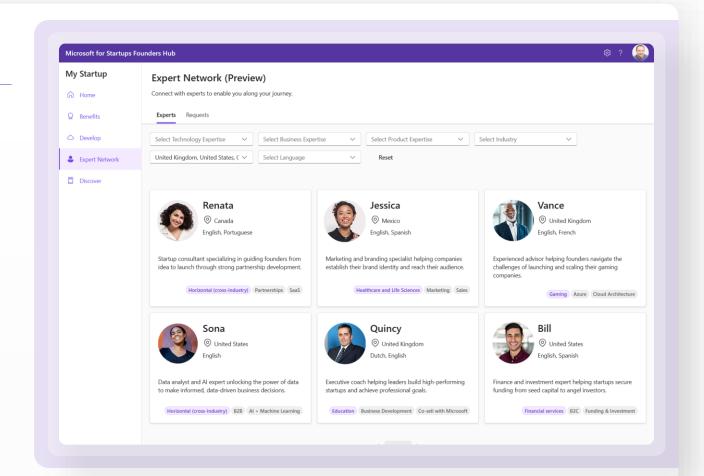


# Valuable Advice from a Global Expert Network

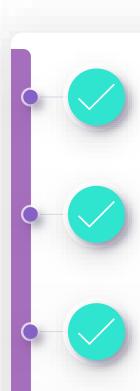


#### **Learning from Experts**

The Microsoft Expert Network gives startups access to expert advice on a wide range of topics. Whether a startup needs to construct a business plan, outline a product roadmap, or tailor a sales strategy to suit their industry, we've got experts who can help.



## **Program Selection Guidelines**



Startups must be engaged in development of a proprietary software-based product or service that constitutes a core piece of their intended business. This software must not be licensed.





You can apply at aka.ms/GenE-MicrosoftForStartups

In the field 'Share any other partners affiliated with your business concept', please enter 'Gen-E'.